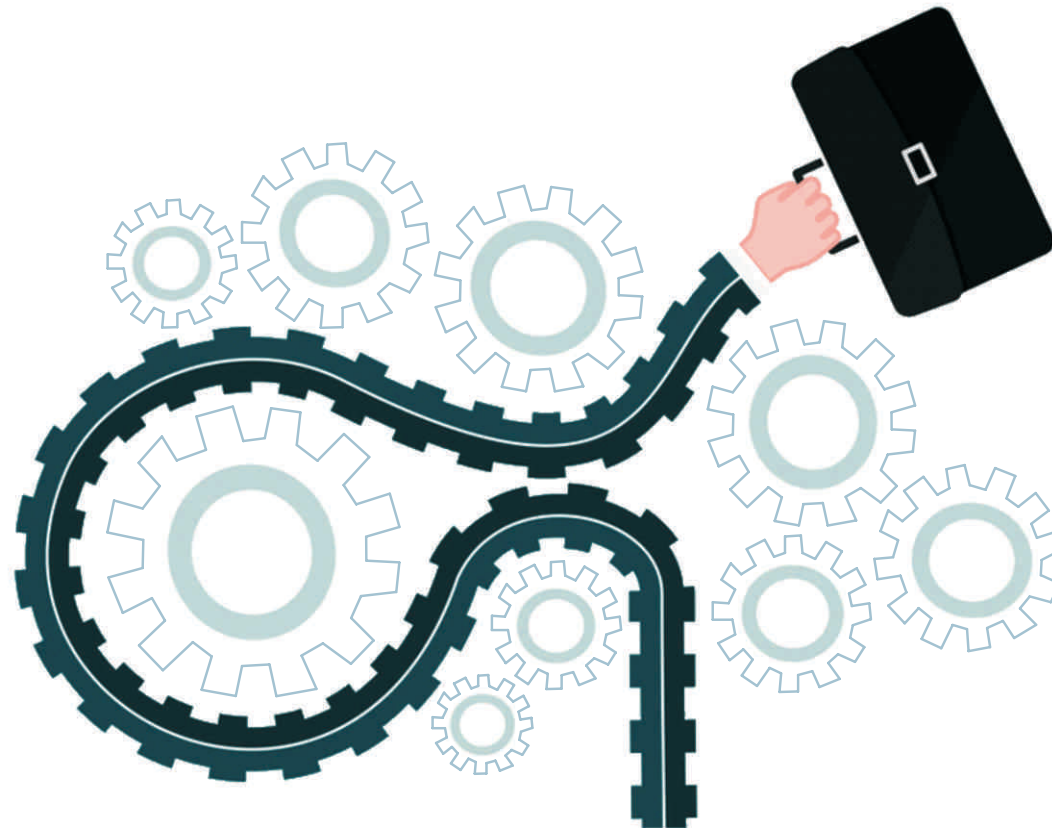
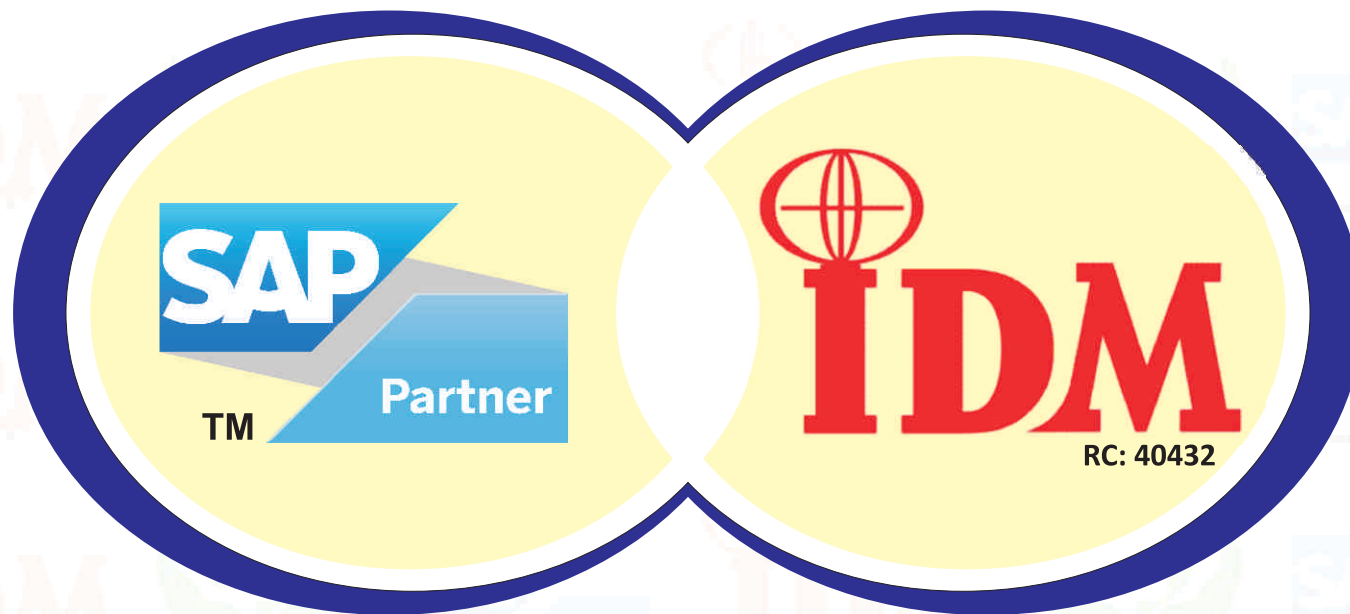




Perfecting Processes
Pioneering IT enabled Services
in Nigeria



Data is the Language of powerholders
- W. Edwards Deming

You cannot improve what
you don't measure.



SAP® Business
One

A powerful yet affordable system for the growing enterprise

Having an ERP system is not a luxury
but a necessity. It is a must to survive in
this competitive World

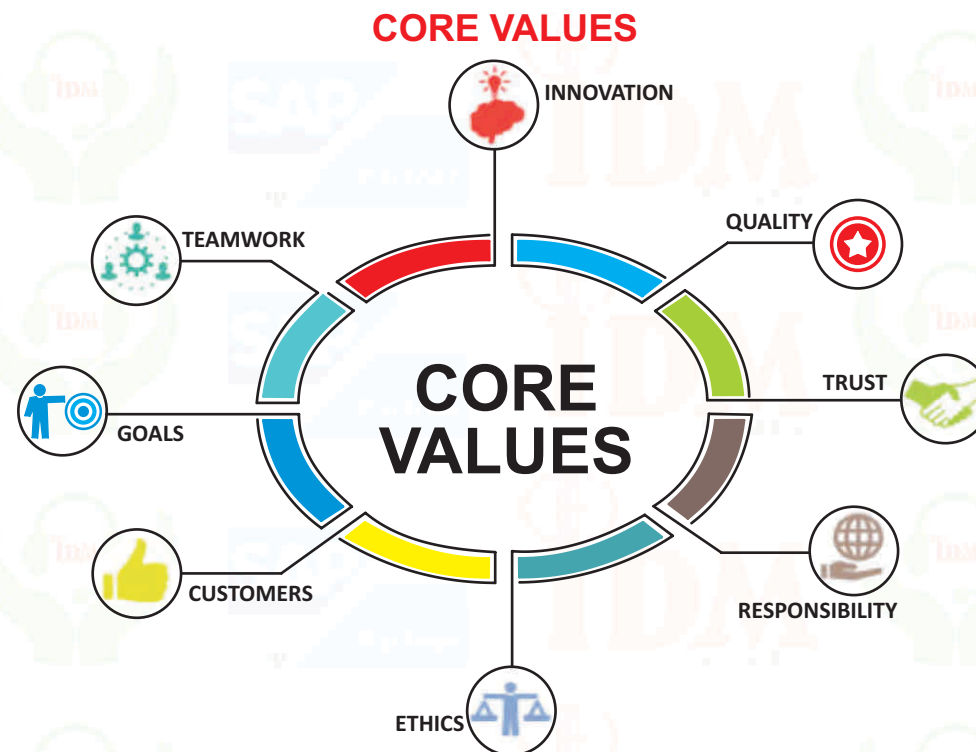
ERP Keeps data safe as well as regulated
with in-built protection features

ABOUT IDM - SAP CHANNEL PARTNER

International Data Management Services Limited (IDM), incorporated in Nigeria in 1981 is affiliated with Comcraft Service Limited, United Kingdom. Partnering with SAP, IDM specializes in implementing SAP based ERP, SCM & CRM system for mid-sized growing enterprises.

Our Mission

- To make African Enterprises Globally Competitive.
- Provide African Enterprises Perfect Business Processes.
- To Facilitate a Culture of Customer Care Management in African Enterprises.





SAP[®]Business One

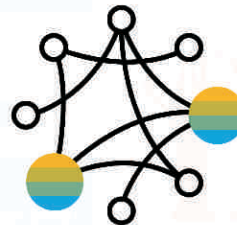
SAP's best - selling ERP solution by number of customers



Used by **79,000+** customers



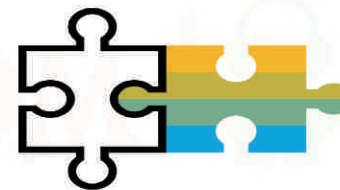
Available as **50** country localizations and in **28** languages



360+ large enterprises are running SAP Business One in **5,600+** subsidiaries



SAP Business One is used in **>170** countries



~300 Software Solution Partners with **500+** solutions



**SAP Business One designed for all your
small and midsize company's needs**
Whatever your business we've got you covered



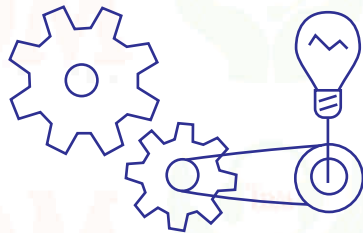
**Financial
management**



**Sales and customer
management**



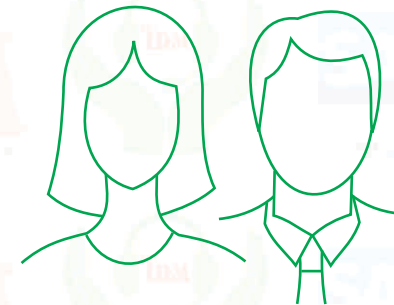
**Purchasing and
inventory control**



Production planning

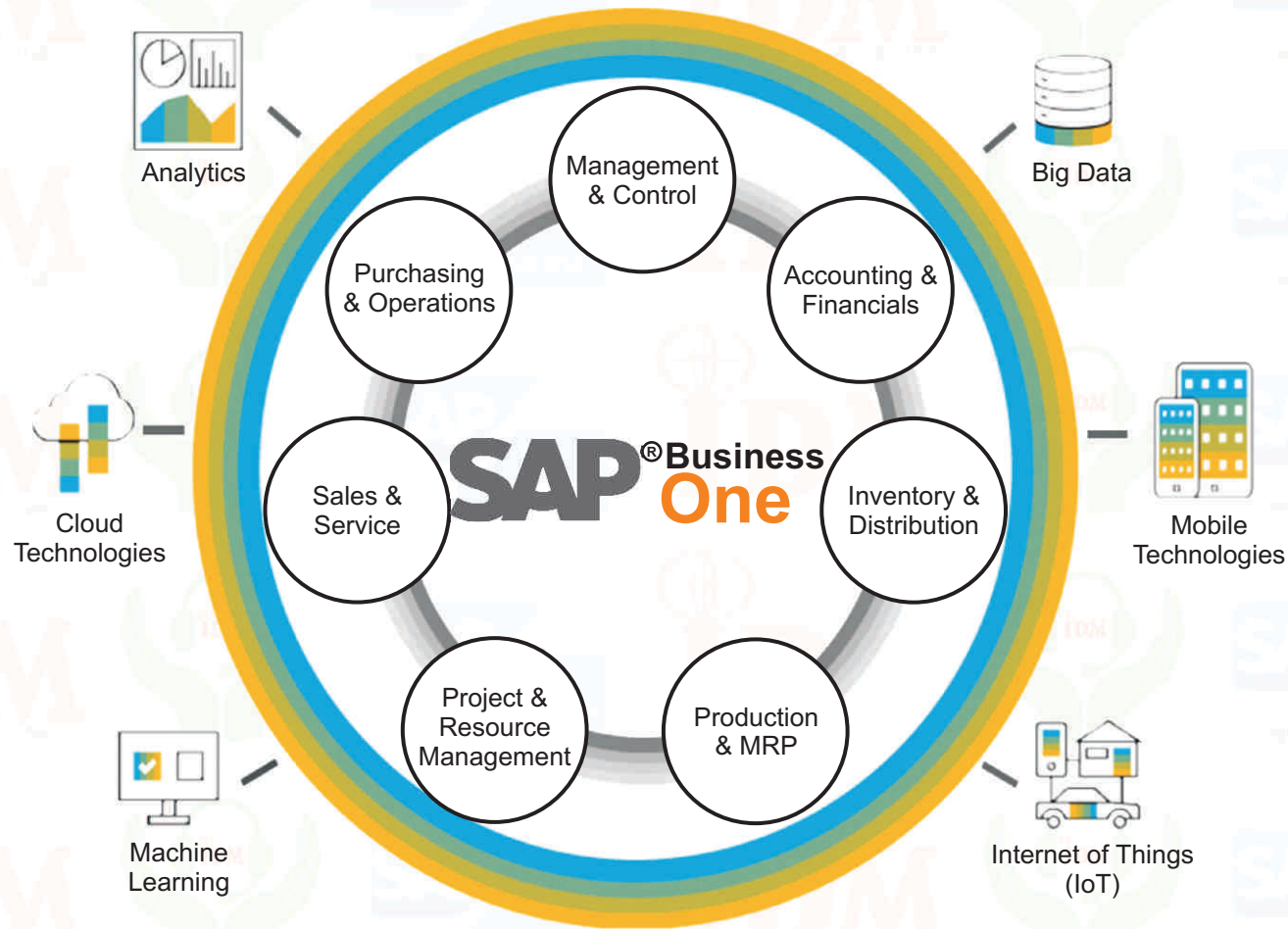


Business intelligence



Analytics and reporting

SAP BUSINESS ONE MODULES AND ENABLERS



SAP BUSINESS ONE PROVIDES COMPREHENSIVE INTEGRATION FOR YOUR BUSINESS



SAP Business One Benefits:

Streamlines your Entire Business with a Single Application:

- By integrating all critical business functions.
- Real-time business information is instantly accessible across the organisation
- Eliminates duplicate data entry along with errors and subsequent costs.
- Workflow-based alerts trigger auto-response when important business events occur, so you can monitor and focus on those that are most critical.

Strengthen Customer Relationships and Loyalty:

- It enables you to manage sales, customer service, and support-all integrated with other business functions across the company.
- With the service call component, you can effectively respond to customer service and support calls find resolutions more quickly
- You can also analyse customers using data from sales, operations, and finance to identify ways to serve them faster and better.
- With fully integrated Crystal Reports software, it delivers compelling reporting functionality and information access.

Adapt to Meet your Changing Needs.

- You can adapt and customise the software to meet your changing needs.
- SAP Business One provides worldwide coverage with over 40 country-specific versions on a single platform, delivered and supported locally so you can confidently grow your business overseas.
- There are over 50,000 businesses running SAP Business One.

Business Benefits:

- More time to focus on growing your business thanks to streamlined operations.
- Faster response to customers needs with instant access.
- Strengthened bottom line with a single, integrated system.
- Closer customer relationships.

Industry-Specific Solutions

Extend to meet your specific business and industry challenges

Software solution partners have the industry expertise and customer focus to offer industry-specific solutions



Manufacturing

We cater for all kind of manufacturing industries including discreet & process Manufacturing. Tools & Machines etc.



Retail

Manage POS, Inventory, Cash and Integrate Back End Procurement and SKU with ease



Logistics

Functionality for complex warehousing, voluminous stock movements, bin management & distribution centers.



Pharmaceuticals

Comprehensive solution including recipe management, quality controls costing, batch management & traceability.



Food & Beverages

End to end solution for procurement, processing & distribution for food & beverages manufacturing



Oil and Gas

We have proven best practice solutions for companies whose core focus is on the import, export, distribution, and marketing of oil and gas products.



Professional Services

Expedite Project Management, Improve Operations Planning. Listen to Customers with CRM & Manage Assets efficiently.



Automotive Components

Comprehensive solution including quality management, advance production & subcontracting



Packaging

We have proven best practice solutions for companies whose core focus is on the import, export, distribution, and marketing of oil and gas products.



Electronic Components

Handle multi-level bill of materials & assemblies for manufacturing of machines & electronic components.



Trading & Distribution

Handle Excise Trading, Wholesale & B2B Distribution, Supply Chain, Bill on Materials & much more.



Easy to Set Up, Use and Optimize

Get started quickly and see results



Complete and Integrated

- All essential business functions—from accounting and sales to purchasing and inventory
- Available “out of the box”
- Gain complete visibility and control



Fast Time to Value

- Intuitive and easy for your employees to adopt and use
- Implement in a short time period
- Embedded implementation tools based on the proven Accelerated Implementation Program



Simple and Affordable

- Quick to set up and optimize
- Easy to use
- Get the latest technology priced for small and growing businesses

SAP Business One Deployment Options

On premise and Cloud



On Premise

Key Benefits

- Compliance with internal Data Security Policies
- Direct control and access to your data, allowing flexibility in local reporting accesses
- Better ability to customize and extend your business process
- Leverage internal hardware and existing IT infrastructure and resources
- Perpetual licensing with higher upfront cost but better long term TCO
- Less dependence on always-connected internet



Cloud

Key Benefits

- Easy and affordable deployment
- Secure browser-based access from anywhere, at any time
- Access to the most up-to-date functionality without having to use rely on in-house IT resources to maintain the solution
- Subscription licensing avoiding capital expenditure and allowing for operational expenditure flexibility
- Manage your most critical business functions in your Web browser

Success Stories

SAP Business One® runs businesses with ease

Poly Products is a manufacturer of plastics and polyethylene products. When they needed a stable and reliable system, they turned to IDM to implement SAP Business One. Now, Poly Products no longer worries about managing a system and instead focuses solely on production.



Before: Challenges and Opportunities

- Poly Products' previous system was not stable, and data would often crash
- Processes were paper based, which delays in reporting.
- Maintaining records was difficult.
- A new scalable ERP was required that would provide stability and support business growth.

"If you want to **run your business in a smooth and easy manner**, then choose SAP Business One."

Piyush Modi - Group IT Head of Poly Products

Why SAP Business One and IDM

- Based on market research SAP Business One came out on top and could cover all Poly Product's requirements.
- IDM was incredibly knowledgeable about SAP Business One, provided a seamless implementation and maintains a constructive and comfortable relationship with Poly Products.

"Zero issues"

thanks to SAP Business One

After: Value-Driven Results

- Since implementation, all data is online, which means accurate reports can be produced automatically.
- SAP Business One has streamlined all processes.
- Loopholes and issues have been overcome.
- The approval system helps maintain control on purchases and expenses.
- Add-ons have saved a lot of time.
- SAP Business One is running the company.



Poly Product
Lagos, Nigeria
www.polyproducts.org

Industry
Mill Products

Products and Services
Plastic bags and bottles,
plastic film and sheets,
and plastic pipes

Employees
300

Featured Solutions
SAP Business One

THE BEST RUN 

SAP Business One® slots seamlessly into any business

SLOT Systems is the leading retail company for affordable and durable mobile phones, laptops, accessories, and electronics. Together, IDM and SAP Business One helped to connect their supply chains. SLOT Systems can now easily analyze their financial situation and track inventory movement between branches.

SLOT

Before: Challenges and Opportunities

- Previously, there was no integrated management of SLOT Systems' core business processes.
- Supply chains were not consolidated.
- Most operations were manual
- New software was required that could provide information needed for decision making, fast.

"SAP Business One is a way of improving business efficiency. Since implementing it, **we have reduced costs and improved inventory control.**"

Owolabi O. Awodein - Systems Administrator at SLOT Systems Ltd

Why SAP Business One and IDM

- SLOT Systems saw how well SAP Business One was working for other businesses in their industry.
- SAP Business One could bring SLOT Systems the automation and control that was needed.
- IDM was highly recommended, had a lot of experience with implementing SAP Business One and continues to provide support whenever needed.

"Full traceability of inventory"

thanks to SAP Business One

After: Value-Driven Results

- Since implementation, supply chain management is now consolidated.
- SLOT Systems can trust the movement of inventory and the current location is always known.
- It is now easy to analyze SLOT Systems' current financial position.
- Online approval speeds up the business process.
- Data is accessed in real-time, from anywhere.
- Finance is easier to manage.
- Customizable reports are easily produced, saving time compiling data.



SLOT Systems Ltd
Lagos, Nigeria
www.slot.ng

Industry
High Tech

Products and Services
Mobile phone, Laptops,
Electronics, Accessories,
SLOT Academy

Employees
350

Featured Solutions
SAP Business One on
Premise

THE BEST RUN 

Success Stories

SAP Business One® packs in more optimized performance

Vetri Industries Ltd, one of the leading flexible packaging companies in West Africa, turned to IDM to implement SAP Business One when in need of better ERP functionality. As a result, all processes are now faster, and important insights are easily accessible.

Before: Challenges and Opportunities

- Vetri industries' previous system lacked important functionality that management needed to streamline operations.
- Items were not being properly recorded.
- ERP software was required that could properly handle manufacturing units.

Why SAP Business One and IDM

- SAP Business One is a renowned and reliable system that provided endless functionality. IDM had the best ratings and recommendations in Nigeria.
- SAP Business One and IDM was the perfect combination for Vetri Industries.

After: Value-Driven Results

- SAP Business One now provides reliable and accurate real-time data.
- Customizable reports are produced at the desired level, so management can make important business decisions faster.
- Costs are correctly quantified.
- Operations are faster and smoother thanks to automation, which has removed manual processes.
- Since implementation of SAP Business One, Vetri Industries has experienced huge time savings across all departments.



"With SAP Business One, everything is visible and easily accessible. It's a very user-friendly system."
Navneet Agrawal-General Manager of Finance at Vetri Industries Ltd

"Flexible business processes"
thanks to SAP Business One



Vetri Industries Ltd
Ota, Nigeria

Industry
Wholesale
Distribution

Products and Services
Flexible packaging, paper packaging
(Corrugated boxes), supporting units
packaging units (inks, cylinder, dies etc)

Employees
1500

Featured Solutions
SAP Business One on
Premise

THE BEST RUN



SAP Business One® energizes new business success

Triumph Power and Gas Systems Limited (Triumph) is a Nigerian-based integrated energy service company with a keen interest in diverse areas of power, oil and gas, and non-oil sectors. With IDM's help, they implemented SAP Business One to speed up operations in a disciplined, and methodical manner.

Before: Challenges and Opportunities

- Triumph was looking to improve workplace productivity and business operations.
- There was no coordinated way to track business opportunities.
- Operations were in silos without an integrated system, which led to errors and inaccurate records.
- A reliable ERP was required to digitize business operations, removing tedious manual processes.

Why SAP Business One and IDM

- SAP Business One has a renowned and internationally recognized brand and came highly recommended by similar companies within Triumph's industry.
- IDM has a very professional approach, was very helpful during the integration process and continues to provide support whenever needed.

After: Value-Driven Results

- SAP Business One has pushed Triumph ahead of the curve.
- Sales and business development teams are working more productively.
- Operations are now being managed in a disciplined and methodical way.
- Reports are fast, easy, and customizable, making decision making quicker and more strategic.
- All approvals are managed through SAP Business One.
- Teamwork has enhanced thanks to modules that increase efficiency and business productivity.
- Delivery times are shorter, improving customer satisfaction.



"SAP Business One means agility, efficiency, and the ability to make better data-driven business decisions."
Nathan Ekanem - General Manager at Triumph Power and Gas Systems Limited.

"Working faster than ever"
thanks to SAP Business One



Triumph Power
and Gas Systems Limited
Lagos, Nigeria
www.triumphpg.com

Industry
Oil and Gas

Products and Services
Supplier of spares and packages,
plus maintenance, repair and
overhaul (MRO)

Employees
20+

Featured Solutions
SAP Business One on
Premise

THE BEST RUN



Success Stories

Businesses cement reliability and accuracy thanks to SAP Business One®

Hoesch is one of the most trusted names in the steel pipes and cement ceiling industry in Nigeria. They turned to SAP Business One and IDM to solve the problems their previous system was creating. Since implementation of SAP, tasks have simplified, operation times have reduced, and security has improved.

Before: Challenges and Opportunities

- Hoesch was experiencing many limitations with their previous system.
- Reporting was time consuming and inaccurate.
- New software was required that could make completing certain operations in the production line easier.

Why SAP Business One and IDM

- SAP Business One could bring about the changes that Hoesch needed across all departments.
- IDM has highly qualified and supportive staff who helped make the implementation of SAP Business One seamless.

After: Value. Driven Results

- Since implementation, accurate customizable reports can be quickly produced.
- Real-time data is always accessible, enabling management to make important business decisions fast.
- Add-ons simplify tasks and reduce operation times thanks to the ability to configure functionalities to match business needs.
- SAP Business One can detect and prevent fraud and errors.



PIPE MILLS (NIG.) LTD.

"SAP Business One gives us information efficiency, and timely reporting."

Iluku Taiwo Akindele and Everistus Chukwudi - Hoesch Pipe Mills Nigeria Limited

"Streamlined processes"

thanks to SAP Business One and IDM



Hoesch Pipe Mills
(Nigeria) Limited
Nigeria
www.hoeschpipes.com

Industry
Engineering,
Construction and
Operations

Products and Services
Cement fibre ceiling Sheet, Interlocking PVC
Ceiling Strips, Cement Fibre Tiles, Stainless
Steel Pipes, Round & Square Black Pipes,
Furniture Tubes, Z-Purlin, Door Frames,
Wire Mesh & Galvanized Steel Bucket

Employees
50

Featured Solutions
SAP Business One on
Premise

THE BEST RUN



Businesses scale to new heights with SAP Business One®

MIDGAL is a leading manufacturer of flat steel coils and metal roofing in Nigeria. When they ran into issues with their previous system, IDM's help was requested to implement SAP Business One. MIDGAL can now produce custom report, track inventory, and access real-time data, anytime.

Before: Challenges and Opportunities

- MIDGAL's previous system was causing inaccuracies.
- There was a need for consolidated accounting software
- A new reliable ERP was required that could provide accounting functionality and accurate data.

Why SAP Business One and IDM

- SAP Business One was an internationally recognized ERP.
- IDM was recommended as the best partner for SAP Business One in Nigeria.
- Invaluable support has been provided to MIDGAL from IDM throughout implementation and beyond.

After: Value-Driven Results

- SAP Business One has made management easier.
- All data is now available in real-time from anywhere thanks to cloud access.
- MIDGAL's database is now reliable and accurate.
- Customized reports are generated with ease so management can make important business decisions quickly.
- Stock control has improved thanks to the synchronization of inventory, orders and financial accounting data.



"We appreciate what SAP Business One has done for us. We now have data integration with online, real-time information reports. The combination of SAP Business One and IDM is a superb one."

Taiwo Waheed RAJI - Assistant General Manager, Finance & Accounts at Midland Galvanising Products Limited.

"Real-time access"

thanks to SAP Business One



Midland Galvanising
Products Limited
Abeokuta, Nigeria
www.midgal.com

Industry
Mill Products

Products and Services
Manufacturer of ALGAL (ALUPROTECT)
roofing sheets and coils in plain and
assorted oven baked colours

Employees
Over 500

Featured Solutions
SAP Business One on
Premise

THE BEST RUN





And now there is a SAP Business One to suit your business today and tomorrow and the future.

Cloud

You can now deploy SAP Business One Cloud for a monthly licence fee, so when your business grows your SAP Business One solution grows with you.



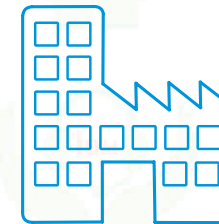
Mobile

Manage your business on the move and mobilise your sales team with SAP Business One mobile apps, so you are in control, available anytime, anywhere and on any mobile device.



On premise

If you want to deploy your SAP Business One solution in the office – that's just fine too, we have a deployment solution to suit all our customers' needs.



Myth busting – whoever said SAP Business One is....

Too expensive

Designed to be affordable for small businesses SAP Business One has a low total cost of ownership and is one comprehensive application to cover all your departments needs from one solution

Too difficult to implement

Quick and easy to implement – get you up and running in days or weeks Over 50000 SAP Business One customers, implemented in over 150 countries, in 27 languages and 42 localized versions.

Too complex

We packed a lot in yes but SAP Business One is also modular and flexible with over 500 add-on solutions, tailored to industries or special functions. And with an established network of over 700 SAP Business One partners to support you wherever you are in the world.

*Without Authentic Data,
you're Just a person with an Opinion*
W. Edward Deming

*Logistics is the Ball & Chain
of today's Warfare*



offers
SAP® Business
One

*Perfect Processes Because
People will remain Imperfect*
Atul Kshetray

A powerful yet affordable system for the growing enterprise

*An hour lost at a Bottleneck is an hour of Business
An hour saved at a non-bottleneck is worthless
Bottlenecks govern throughput & Inventory*
Eliyahu Goldratt-The Goal



*FACILITATING CUSTOMER
CARE*



PERFECTING PROCESSES



PIONEERING IT@SCHOOL



Website



Linkedin



Location



Youtube



Facebook

 **INTERNATIONAL DATA MANAGEMENT SERVICES LIMITED**
28, Henry Carr Industrial Estate, Off Akanni Doherty Way, Guinness Bus/Stop, Ikeja, Lagos.

 +234 (0) 8171229683  enquiry@idmng.com  www.idmng.com